FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 21, 2003

$$
\begin{gathered}
0-15898 \\
\text { (Commission File Number) }
\end{gathered}
$$

CASUAL MALE RETAIL GROUP, INC. (Exact name of registrant as specified in its charter)

Delaware
(State of Incorporation)

04-2623104
(IRS Employer
Identification Number)

555 Turnpike Street, Canton, Massachusetts 02021
(Address of registrant's principal executive office)
(781) 828-9300
(Registrant's telephone number)

ITEM 7. Financial Statements, Pro Forma Financial Information and Exhibits. (c) Exhibits

Exhibit No. Description
99.1 Press Release announcing Casual Male Retail Group, Inc.'s Second Quarter Fiscal 2004 Results.

ITEM 12. Results of Operations and Financial Condition.
On August 21, 2003, Casual Male Retail Group, Inc. (the "Company") issued a press release announcing, among other things, results for the second quarter of the Company's fiscal 2004. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated by reference herein.

The Company's press release, in addition to containing results that are determined in accordance with accounting principles generally accepted in the United States of America, also contains pro forma financial information, as if the Company operated its Casual Male business for the second quarter and six months ended August 3, 2002. On May 14, 2002, during the second quarter of the prior fiscal year, the Company completed the acquisition of substantially all of the assets of Casual Male Corp. and certain of its subsidiaries for a purchase price of approximately $\$ 170$ million, plus the assumption of certain operating liabilities. In view of the significance of the Casual Male acquisition to the growth and future identity of the Company, pro forma financial information for the Casual Male business is included in the Company's press release.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CASUAL MALE RETAIL GROUP, INC.
By: /s/ Dennis R. Hernreich
Name: Dennis R. Hernreich
Title: Executive Vice President
and Chief Financial Officer

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## CASUAL MALE RETAIL GROUP INC. ANNOUNCES SECOND QUARTER FISCAL 2004 RESULTS

CANTON, MA (August 21, 2003) -- Casual Male Retail Group, Inc. (NASDAQ/NMS:
"CMRG"), retail brand operator of Casual Male Big \& Tall, Levi's(r)/Dockers(r) Outlet by Designs, EcKo Unltd. (r) outlet stores and the George Foreman Signature Collection and Comfort Zone, today announced its operating results for the second quarter and six months ended August 2, 2003. The results include the results of the Company's acquisition of its Casual Male business since May 14, 2002.

On a consolidated basis, for the second quarter of fiscal 2004, the Company reported net income of approximately $\$ 0.7$ million, or $\$ 0.02$ per diluted share, as compared to a net loss of $\$ 12.9$ million, or $\$ 0.80$ per diluted share, for the second quarter of fiscal 2003. For the six months ended August 2, 2003, the Company reported a net loss of $\$ 2.0$ million, or $\$ 0.06$ per diluted share, as compared to a net loss of $\$ 14.7$ million, or $\$ 0.95$ per diluted share for the comparable period last year. The prior year results for the second quarter and six months ended August 3, 2002 include restructuring charges totaling $\$ 11.1$ million related to its Levi's(r)/Dockers(r) business.

The Company's Casual Male business reported operating income for the second quarter of fiscal 2004 of approximately $\$ 4.2$ million. On a pro forma basis, as if the Company owned Casual Male for the full second quarter of the prior year, the Casual Male business had operating income of approximately \$3.5 million. For the six months ended August 2, 2003, the Casual Male business reported operating income of approximately $\$ 6.7$ million as compared to $\$ 3.1$ million on a pro forma basis for the corresponding period of the prior year. This improvement in operating income was achieved primarily through lower operating expenses notwithstanding a decrease in total sales from the Casual Male business on a pro forma basis of $3.0 \%$ and $5.0 \%$ for the three and six months ended August 2, 2003. Similarly on a pro forma basis, the Casual Male business reported comparable store sales decreases of $2.3 \%$ for the second quarter of fiscal 2004 and $3.6 \%$ for the six months ended August 2, 2003.

The Company's Other Branded Apparel business, which includes its
Levi's(r)/Dockers(r) outlet stores and its growing EcKo Unltd.(r) outlet stores, reported an operating loss for the second quarter of fiscal 2004 of $\$ 0.5$ million as compared to an operating loss of $\$ 9.6$ million for the second quarter of fiscal 2003. For the six months ended August 2, 2003, the Company's Other Branded Apparel business reported an operating loss of $\$ 2.8$ million as compared to an operating loss of $\$ 11.7$ million for the six months ended August 3, 2002. As mentioned, the prior year results for the three and six months ended August 3, 2002 include $\$ 11.1$ million in restructuring charges of which $\$ 7.3$ million relate to the continuing operations of the Company's Other Branded Apparel. The remaining $\$ 3.8$ million of the charge was for stores which subsequently have closed and therefore is reflected within discontinued operations on the Company's results of operations for the three and six months ended August 3, 2002.

The table below reflects actual results from continuing operations for the Company for the second quarter and six months ended August 2, 2003 and is compared to pro forma results for the second quarter and six months ended August 3, 2002 assuming that the Company's Casual Male acquisition had occurred on February 3, 2002. The Company has included in the table the historical operating results of the Casual Male business prior to the Company's acquisition. These results have been prepared on a consistent basis with the pro forma information presented in the Company's recent Form 10-K and Form 10-Q filings. The prior year pro forma results do not include any adjustments for the expected annual $\$ 20$ to $\$ 25$ million of cost
savings and synergies for periods after the prior year. The operating results of the Company's Other Branded Apparel business on a continuing basis, exclusive of discontinued operations, which includes its EcKo Unltd.(r) outlet stores, primarily reflects the operating loss associated with the Levi's(r)/Dockers(r) outlet stores which the Company is in the process of exiting:

Operating Results by Business Segment, exclusive of discontinued operations
For the three months ended: August 2, 2003 August 3, 2002

| (in millions) | $\begin{array}{r} \text { Casu } \\ \mathrm{Bu} \end{array}$ | l Male iness | Other Branded Apparel business |  | Combined Company |  | Casual Male business |  | pro-forma) <br> Other <br> Branded <br> Apparel <br> business |  | Combined Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 78.9 | \$ | 33.1 | \$ | 112.0 | \$ | 81.3 | \$ | 36.6 |  | 117.9 |
| Gross margin, net occupancy costs |  |  |  | 7.9 |  | 40.1 |  | 34.2 |  | 7.5 |  | 41.7 |
| Gross margin rate |  | 40.8\% |  | 23.9\% |  | 35.8\% |  | 42.1\% |  | 20.5\% |  | 35.4\% |
| Selling, general and administrative | and | 26.4 |  | 7.8 |  | 34.2 |  | 28.8 |  | 8.6 |  | 37.4 |
| Provision for impairment of assets, store clo and severance | sing |  |  |  |  |  |  |  |  | 7.3 |  | 7.3 |
| ```Depreciation and amortization``` |  | 1.6 |  | 0.6 |  | 2.2 |  | 1.9 |  | 1.2 |  | 3.1 |
| Operating |  |  |  |  |  |  |  |  |  |  |  |  |
| income (loss) | \$ | 4.2 | \$ | (0.5) | \$ | 3.7 | \$ | 3.5 | \$ | (9.6) |  | (6.1) |

For the six months ended:
August 2, 2003
August 3, 2002
(pro-forma)
Other
Branded

| (in millions) | Casual Male Business | Other Branded Apparel business |  | Combined Company |  | Casual Male business | Other Branded Apparel business |  | Combined Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ 115.7 | \$ | 59.8 | \$ | 211.5 | \$ 159.7 | \$ | 68.6 |  | 228.3 |
| Gross margin, net of |  |  |  |  |  |  |  |  |  |  |
| occupancy costs | 62.4 |  | 13.1 |  | 75.5 | 67.4 |  | 14.8 |  | 82.2 |
| Gross margin rate | 41.1\% |  | 21.9\% |  | 35.7 | 42.2\% |  | 21.6\% |  | 36.0\% |
| Selling, general a administrative | and 52.6 |  | 14.7 |  | 67.3 | 60.1 |  | 16.8 |  | 76.9 |
| Provision for impairment of <br> assets, store closings |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization | 3.1 |  | 1.2 |  | 4.3 | 4.2 |  | 2.4 |  | 6.6 |
| Operating |  |  |  |  |  |  |  |  |  |  |
| income (loss) | \$ 6.7 | \$ | (2.8) | \$ | 3.9 | \$ 3.1 |  | (11.7) |  | (8.6) |

Dennis R. Hernreich, Executive Vice-President and Chief Financial Officer commented, "Although Casual Male's sales performance in the first half of this year was below original expectations, our strong gross margin rate and significant cost reductions continue to positively improve the operating profitability in the Casual Male business. With improvement in top-line performance, the Casual Male operating margins should improve further by leveraging upon its reduced expense base. In addition, the operating performance of our Other Branded Businesses has improved significantly from year ago levels resulting in an $\$ 8.9$ million improvement in operating results on a continuing basis with a corresponding drop in sales on a year to date basis of $12.8 \%$ as compared to the prior year."

David A. Levin, President and Chief Executive Officer of Casual Male Retail Group, Inc., added, "We are enthusiastic about the prospects for improved sales performance during the second half of the year as many of our new merchandising initiatives will be evident in the stores, particularly during the fourth quarter. In the second half of this year, Casual Male's major merchandising initiatives will be introduced to the stores, such as, the new key item merchandising strategy, extended sizes focused toward the tall consumer, and the expansion of our young men's assortments. We also are in the process of gearing up for next spring's launch of Comfort Zone by George Foreman and the George Foreman Signature Collection lines of big and tall apparel, which will be exclusive to our Casual Male stores, catalog, and internet. Lastly, our

Levis/Dockers outlet stores continue to experience sales declines although we are pleased with its operating performance, and the EcKo outlet stores continue to perform extremely well and expect the chain to reach 22 stores by the fourth quarter."

CMRG, the largest retailer of big and tall men's apparel, operates 476 Casual Male Big \& Tall stores, Casual Male e-commerce site, Casual Male catalog business, 80 Levi's(r) Outlet by Designs and Dockers(r) Outlet by Designs stores, 18 Ecko Unltd(r) outlet stores and the George Foreman Signature Collection and Comfort Zone line of apparel. The Company is headquartered in Canton, Massachusetts and its common stock is listed on the Nasdaq National Market under the symbol "CMRG".

The discussion of forward-looking information requires management of the Company to make certain estimates and assumptions regarding the Company's strategic direction and the effect of such plans on the Company's financial results. The Company's actual results and the implementation of its plans and operations may differ materially from forward-looking statements made by the Company. The Company encourages readers of forward-looking information concerning the Company to refer to its prior filings with the Securities and Exchange Commission that set forth certain risks and uncertainties that may have an impact on future results and direction of the Company. The Company does not report on its progress during a quarter until after the quarter has been completed and its results have been appropriately disclosed.
(Tables to follow)

CASUAL MALE RETAIL GROUP, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

|  |  | the thr <br> 8/2/2003 |  | nths ended <br> 8/3/2002 |  | $\begin{aligned} & \text { the six } \\ & / 2 / 2003 \end{aligned}$ |  | hs ended 8/3/2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 112,034 | \$ | 110,016 | \$ | 211,500 |  | 141,987 |
| Cost of goods sold |  |  |  |  |  |  |  |  |
| including occupancy |  | 71,915 |  | 71,922 |  | 136,013 |  | 96,703 |
| Gross profit |  | 40,119 |  | 38, 094 |  | 75,487 |  | 45,284 |
| Expenses: |  |  |  |  |  |  |  |  |
| Selling, general and administrative |  | 34,207 |  | 32,723 |  | 67,330 |  | 40,764 |
| Provision for impairment of assets, store closings and severance |  | - |  | 7,250 |  | - |  | 7,250 |
| Depreciation and amortization |  | 2,206 |  | 2,801 |  | 4,268 |  | 4,062 |
| Total expenses |  | 36,413 |  | 42,774 |  | 71,598 |  | 52,076 |
| Operating income (loss) |  | 3,706 |  | $(4,680)$ |  | 3,889 |  | $(6,792)$ |
| Interest expense, net |  | 2,976 |  | 2,706 |  | 5,861 |  | 3,060 |
| Income (loss) from continuing operations before minority interest and |  |  |  |  |  |  |  |  |
| Minority interest |  | (20) |  | - |  | (92) |  | - |
| Provision for income taxes |  | - |  | 1,053 |  | - |  | - |
| Net income (loss) from continuing operations |  | 750 |  | $(8,439)$ |  | $(1,880)$ |  | $(9,852)$ |
| Loss from discontinued operations |  | (92) |  | $(4,476)$ |  | (217) |  | $(4,858)$ |
| Net income (loss) | \$ | 658 |  | \$ $(12,915)$ |  | \$ 2,097 ) |  | \$ $(14,710)$ |

Net income (loss) per share

-     - basic and diluted

Income (loss) from continuing perations -basic and diluted
\$0. 02
(\$0.53)
(\$0.05)
(\$0.64)
Loss from discontinued

| operations -basic and diluted | (\$0.00) | (\$0.28) | (\$0.01) | (\$0.32) |
| :---: | :---: | :---: | :---: | :---: |
| Net income (loss) |  |  |  |  |
| - -basic and duluted | \$0.02 | (\$0.80) | (\$0.06) | (\$0.9 |
| Weighted-average number of common shares outstanding: |  |  |  |  |
| Basic | 35,839 | 16,050 | 35,796 | 15,421 |
| Diluted | 36,891 | 16,050 | 35,796 | 15,421 |

CASUAL MALE RETAIL GROUP, INC. CONSOLIDATED BALANCE SHEETS
August 2, 2003 and February 1, 2003
(In thousands)

| ASSETS |  | $\begin{gathered} \text { August 2, } \\ 2003 \\ \text { naudited) } \end{gathered}$ | $\begin{gathered} \text { February 1, } \\ 2003 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and investments |  | 4,322 | \$ | 4,692 |
| Inventories |  | 100,910 |  | 103,222 |
| Other current assets |  | 14,122 |  | 9,689 |
| Property and equipment, net |  | 66,267 |  | 64,062 |
| Goodwill and other intangibles |  | 81,356 |  | 81,427 |
| Other assets |  | 4,045 |  | 3,853 |
| Total assets |  | 271,022 |  | 266,945 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Accounts payable, accrued expenses and other liabilities <br> \$ 66,480 <br> \$ 68, 285 |  |  |  |  |
| Notes payable |  | 50,314 |  | 55,579 |
| Long-term debt, net of current portion |  | 60, 054 |  | 50,996 |
| Minority interest |  | 3,127 |  | 1,018 |
| Stockholders' equity |  | 91,047 |  | 91,067 |
| Total liabilities |  | ------ |  |  |
| and stockholders' equity | \$ | 271,022 |  | 266,945 |

