# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 19, 2011

## CASUAL MALE RETAIL GROUP, INC.

(Exact name of registrant as specified in its charter)
Delaware
(State of
Incorporation)

| $01-34219$ | $04-2623104$ |
| :---: | :---: |
| (Commission |  |
| File Number) | (IRS Employer |
| Identification Number) |  |

555 Turnpike Street,<br>Canton, Massachusetts 02021<br>(Address of registrant's principal executive office)<br>(781) 828-9300<br>(Registrant's telephone number)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act(17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act(17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On May 19, 2011, Casual Male Retail Group, Inc. (the "Company") issued a press release announcing the Company’s operating results for the first quarter of fiscal 2011. A copy of this press release is attached hereto as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

## Exhibit No.

99.1

## Description

Press release announcing operating results for the first quarter of fiscal 2011.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CASUAL MALE RETAIL GROUP, INC.
By: /s/ DENNIS R. HERNREICH
Name: Dennis R. Hernreich
Title: Executive Vice President and Chief Financial Officer

## CASUAL MALE RETAIL GROUP, INC. REPORTS FIRST QUARTER 2011 RESULTS

## First Quarter Earnings \$0.09 Per Diluted Share on comparable sales increase of 2.2\%

CANTON, MA (May 19, 2011) - Casual Male Retail Group, Inc. (NASDAQ: "CMRG"), the largest retailer of big \& tall men’s apparel and accessories, today reported operating results for the first quarter ended April 30, 2011.

## First Quarter Highlights (1QFY11 vs. 1QFY10)

- Net income, which was flat with the prior year's first quarter, was $\$ 4.2$ million, or $\$ 0.09$ per diluted share.
- Comparable sales increased $2.2 \%$ and total sales increased $0.9 \%$ to $\$ 95.8$ million.
- Gross margin improved 100 basis points to $46.9 \%$.


## Sales

For the first quarter of fiscal 2011, total sales increased $0.9 \%$ to $\$ 95.8$ million and comparable sales increased $2.2 \%$ as compared to the prior year’s first quarter. During the first quarter of fiscal 2011, comparable sales for our Retail channel increased $1.6 \%$ while comparable sales for our Direct channel increased $4.7 \%$.

For the first quarter of fiscal 2011, comparable sales for our northeast and midwest regions were over 3\% lower than comparable sales for our southern and western regions, principally due to adverse weather in those regions. As a result, comparable sales for the first quarter of fiscal 2011 were $1.5 \%$ lower than expected.

## Gross Profit Margin

For the first quarter of fiscal 2011, gross margin increased 100 basis points to $46.9 \%$. The increase was the result of a 90 basis point improvement in merchandise margin and a 10 basis point improvement in occupancy costs.

## SG\&A

On a dollar basis, SG\&A expenses increased $4.2 \%$ to $\$ 37.1$ million for the first quarter of fiscal 2011. As a percentage of sales, SG\&A expenses increased 120 basis points to $38.7 \%$ in the first quarter of fiscal 2011 as compared to $37.5 \%$ in the first quarter of fiscal 2010.

As planned, our SG\&A expenses for the first quarter of fiscal 2011 increased by $\$ 1.5$ million, primarily due to payroll-related costs, including bonus accruals, modest salary increases, severance payments and 401 k matching contributions.

## Interest Expense

Net interest expense of $\$ 0.1$ million for the first quarter of fiscal 2011 was flat with the prior year. Net interest expense for the first quarter of fiscal 2011 was primarily unused line fees because the Company had essentially no borrowings during the quarter.

## Cash Flow

Free cash flow from operations (as defined below under Non-GAAP Measures) improved by $\$ 1.3$ million to $\$ 1.2$ million in the first quarter of fiscal 2011 as compared to $\$(0.1)$ million in the first quarter of fiscal 2010.

## Balance Sheet \& Liquidity

At April 30, 2011, the Company had no outstanding debt as compared to $\$ 12.0$ million at end of the first quarter of fiscal 2010. In addition, the Company had full availability under its credit facility of $\$ 66.9$ million.

Inventories decreased $1.1 \%$ to $\$ 97.6$ million at the end of the first quarter of fiscal 2011 from $\$ 98.7$ million at the end of first quarter of fiscal 2010.

## Destination XL

The Company now expects to open 14-15 additional Destination XL ${ }^{\text {TM }}$ stores during the second half of fiscal 2011 . This is an increase from previously discussed 10-14 stores guidance for 2011. In addition, the Company anticipates opening 20-30 Destination XL stores in fiscal 2012. Depending on the real estate and market demographics for each of these store locations, we expect the size of each store to be between 6,000 to 12,000 square feet, to accommodate each market.

## Fiscal 2011 Outlook

For the fiscal year ending January 28, 2012, the Company's outlook for the year is unchanged from previous guidance, inclusive of the opening of 14-15 DXL ${ }^{\text {TM }}$ stores:

- Comparable sales increase of $4.0-4.5 \%$ and total sales of $\$ 405-\$ 410$ million
- Gross profit margin of $46.6 \%$ to $47.1 \%$
- SG\&A expenses to increase by approximately $3.0 \%$
- Diluted earnings per share of $\$ 0.40-\$ 0.45$
- Free cash flow of approximately $\$ 16.0$ million, which is based on operating cash flow of approximately $\$ 34.0$ million and capital expenditures of approximately $\$ 18.0$ million


## Non-GAAP Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), the above discussion also refers to nonGAAP free cash flow of $\$ 1.2$ million and $\$(0.1)$ million for the three months ended April 30, 2011 and May 1, 2010, respectively, and estimated non-GAAP free cash flow of $\$ 16.0$ million for fiscal 2011. The presentation of non-GAAP free cash flow is not a measure determined by GAAP and should not be considered superior
to or as a substitute for net income or cash flows from operating activities or any other measure of performance derived in accordance with GAAP. In addition, all companies do not calculate non-GAAP financial measures in the same manner and, accordingly, "free cash flows" presented in this release may not be comparable to similar measures used by other companies. The Company calculates free cash flows as cash flow from operating activities less capital expenditures and less discretionary store asset acquisitions.

|  | For the three months ended |  | Projected Cash Flow Fiscal 2011 |
| :---: | :---: | :---: | :---: |
| (in millions) | April 30, 2011 | May 1, 2010 |  |
| Cash flow from operating activities | \$3.1 | \$0.6 | \$34.0 |
| Less: Capital expenditures | (1.9) | (0.7) | (18.0) |
| Less: Discretionary store asset acquisitions | - | - | - |
| Estimated Free Cash Flow | \$1.2 | \$(0.1) | \$16.0 |

Investors are invited to listen to a broadcast of the Company's conference call to discuss its earnings results for the first quarter of fiscal 2011. The conference call will broadcast live today, Thursday, May 19, 2011 at 9:00 a.m. Eastern Daylight Time and can be accessed at www.casualmalexl.com and then clicking on the investor relations icon. The call will be archived online within one hour after its completion. Participating in the call will be David Levin, President and Chief Executive Officer, and Dennis Hernreich, Executive Vice President, Chief Operating Officer and Chief Financial Officer.

During the conference call, the Company may discuss and answer questions concerning business and financial developments and trends. The Company's responses to questions, as well as other matters discussed during the conference call, may contain or constitute information that has not been disclosed previously.

Casual Male Retail Group, Inc., the largest retailer of big and tall men's apparel with operations throughout the United States, Canada and Europe, operates 439 Casual Male XL retail and outlet stores, 4 Destination XL stores, 16 Rochester Clothing stores, and direct-to-consumer businesses which include several catalogs and e-commerce sites. The Company is headquartered in Canton, Massachusetts, and its common stock is listed on the NASDAQ Global Market under the symbol "CMRG."

Certain information contained in this press release, including the Company's expectations regarding fiscal 2011, constitutes forward-looking statements under the federal securities laws. The discussion of forward-looking information requires management of the Company to make certain estimates and assumptions regarding the Company's strategic direction and the effect of such plans on the Company's financial results. The Company's actual results and the implementation of its plans and operations may differ materially from forward-looking statements made by the Company. The Company encourages readers of forward-looking information concerning the Company to refer to its prior filings with the Securities and Exchange Commission, including without limitation, its Annual Report on Form 10-K filed on March 18, 2011, that set forth certain risks and uncertainties that may have an impact on future results and direction of the Company.

Forward-looking statements contained in this press release speak only as of the date of this release. Subsequent events or circumstances occurring after such date may render these statements incomplete or out of date. The Company undertakes no obligation and expressly disclaims any duty to update such statements.

For additional information, contact:
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[tables to follow]

CASUAL MALE RETAIL GROUP, INC. CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)

|  | For the three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 30, 2011 |  | May 1, 2010 |  |
| Sales | \$ | 95,798 | \$ | 94,984 |
| Cost of goods sold including occupancy |  | 50,832 |  | 51,416 |
| Gross profit |  | 44,966 |  | 43,568 |
| Expenses: |  |  |  |  |
| Selling, general and administrative |  | 37,110 |  | 35,631 |
| Depreciation and amortization |  | 3,056 |  | 3,324 |
| Total expenses |  | 40,166 |  | 38,955 |
| Operating income |  | 4,800 |  | 4,613 |
| Other income, net |  | - |  | 103 |
| Interest expense, net |  | (121) |  | (155) |
| Income before income taxes |  | 4,679 |  | 4,561 |
| Provision for income taxes |  | 471 |  | 407 |
| Net income | \$ | 4,208 | \$ | 4,154 |
| Net income per share - basic and diluted | \$ | 0.09 | \$ | 0.09 |
| Weighted-average number of common shares outstanding: |  |  |  |  |
| Basic |  | 47,146 |  | 46,659 |
| Diluted |  | 48,030 |  | 47,267 |

## CASUAL MALE RETAIL GROUP, INC.

CONSOLIDATED BALANCE SHEETS
April 30, 2011 and January 29, 2011 (In thousands)

|  | April 30, 2011 |  | January 29, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and investments | \$ | 5,801 | \$ | 4,114 |
| Inventories |  | 97,575 |  | 92,889 |
| Other current assets |  | 14,113 |  | 12,503 |
| Property and equipment, net |  | 37,433 |  | 39,051 |
| Intangibles |  | 32,122 |  | 32,262 |
| Other assets |  | 1,763 |  | 1,794 |
| Total assets | \$ | 188,807 | \$ | 182,613 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Accounts payable, accrued expenses and other liabilities | \$ | 48,876 | \$ | 47,762 |
| Deferred taxes |  | 1,730 |  | 1,538 |
| Deferred gain on sale-leaseback |  | 21,615 |  | 21,981 |
| Stockholders' equity |  | 116,586 |  | 111,332 |
| Total liabilities and stockholders' equity | \$ | $\underline{ }$ 188,807 | \$ | 182,613 |

