# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 10-Q

# Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 

For the Quarterly Period Ended April 28, 2012
Commission File Number 01-34219

## CASUAL MALE RETAIL GROUP, INC. <br> (Exact name of registrant as specified in its charter)



Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{\text { No }} \square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\mathbb{N} \quad \square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Non-accelerated filer(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YesNo 区

The number of shares of common stock outstanding as of April 28, 2012 was 48,470,838.

## CASUAL MALE RETAIL GROUP, INC

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

|  | $\frac{\text { April 28, } 2012}{\text { (unaudited) }}$ |  | January 28, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 5,914 | \$ | 10,353 |
| Accounts receivable |  | 3,123 |  | 3,627 |
| Inventories |  | 112,152 |  | 104,167 |
| Deferred income taxes |  | 5,945 |  | 6,435 |
| Prepaid expenses and other current assets |  | 9,847 |  | 8,825 |
| Total current assets |  | 136,981 |  | 133,407 |
| Property and equipment, net of accumulated depreciation and amortization |  | 50,519 |  | 45,933 |
| Other assets: |  |  |  |  |
| Intangible assets |  | 8,084 |  | 8,654 |
| Deferred income taxes |  | 42,837 |  | 43,935 |
| Other assets |  | 1,772 |  | 1,792 |
| Total assets | \$ | 240,193 | \$ | 233,721 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Current portion of deferred gain on sale-leaseback | \$ | 1,465 | \$ | 1,465 |
| Accounts payable |  | 27,619 |  | 24,657 |
| Accrued expenses and other current liabilities |  | 29,954 |  | 28,784 |
| Total current liabilities |  | 59,038 |  | 54,906 |
| Long-term liabilities: |  |  |  |  |
| Deferred gain on sale-leaseback, net of current portion |  | 18,684 |  | 19,051 |
| Other long-term liabilities |  | 5,245 |  | 5,406 |
| Total liabilities |  | 82,967 |  | 79,363 |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, \$0.01 par value, 1,000,000 shares authorized, none issued or outstanding at April 28, 2012 and January 28, 2012 |  | - |  | - |
| Common stock, $\$ 0.01$ par value, $100,000,000$ shares authorized, $59,348,277$ and $59,358,653$ issued at April 28,2012 and January 28, 2012, respectively |  | 593 |  | 594 |
| Additional paid-in capital |  | 293,808 |  | 293,405 |
| Accumulated deficit |  | $(43,679)$ |  | $(45,948)$ |
| Treasury stock at cost, 10,877,439 shares at April 28, 2012 and January 28, 2012 |  | $(87,977)$ |  | $(87,977)$ |
| Accumulated other comprehensive loss |  | $(5,519)$ |  | $(5,716)$ |
| Total stockholders' equity |  | 157,226 |  | 154,358 |
| Total liabilities and stockholders' equity | \$ | 240,193 | \$ | 233,721 |

The accompanying notes are an integral part of the consolidated financial statements.

CASUAL MALE RETAIL GROUP, INC. CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

|  | For the three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 28, 2012 |  | April 30, 2011 |  |
| Sales | \$ | 95,913 | \$ | 95,798 |
| Cost of goods sold, including occupancy |  | 50,176 |  | 50,832 |
| Gross profit |  | 45,737 |  | 44,966 |
| Expenses: |  |  |  |  |
| Selling, general and administrative |  | 38,070 |  | 37,110 |
| Depreciation and amortization |  | 3,694 |  | 3,056 |
| Total expenses |  | 41,764 |  | 40,166 |
| Operating income |  | 3,973 |  | 4,800 |
| Interest expense, net |  | (165) |  | (121) |
| Income before income taxes |  | 3,808 |  | 4,679 |
| Provision for income taxes |  | 1,539 |  | 471 |
| Net income | \$ | 2,269 | \$ | 4,208 |
| Net income per share - basic and diluted | \$ | 0.05 | \$ | 0.09 |
| Weighted average number of common shares outstanding |  |  |  |  |
| - basic |  | 47,664 |  | 47,146 |
| - diluted |  | 48,176 |  | 48,030 |

The accompanying notes are an integral part of the consolidated financial statements.

## CASUAL MALE RETAIL GROUP, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)
(Unaudited)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 28, 2012 |  | April 30, 2011 |  |
| Net income | \$ | 2,269 | \$ | 4,208 |
| Other comprehensive income (loss), before taxes: |  |  |  |  |
| Foreign currency translation |  | 143 |  | 4 |
| Amortization of unrecognized loss associated with pension plan, before taxes |  | 157 |  | 298 |
| Other comprehensive income (loss), before taxes |  | 300 |  | 302 |
| Tax provision related to items of other comprehensive income |  | (103) |  | 0 |
| Other comprehensive income (loss), net of tax |  | 197 |  | 302 |
| Comprehensive income | \$ | 2,466 | \$ | 4,510 |

The accompanying notes are an integral part of the consolidated financial statements.

CASUAL MALE RETAIL GROUP, INC.

For the three months ended April 28, 2012
(In thousands)
(Unaudited)

|  | Common Stock |  |  | Additional Paid-in Capital | Treasury Stock |  | Accumulated Deficit |  | Accumulated Other Comprehensive Income (Loss) |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 28, 2012 | 59,359 | \$ | 594 | \$293,405 | $(10,877)$ | \$ $(87,977)$ | \$ | $(45,948)$ | \$ | $(5,716)$ | \$154,358 |
| Issuance of restricted stock, net of cancellations | (13) |  | (1) | - |  |  |  |  |  |  | (1) |
| Stock option compensation expense |  |  |  | 393 |  |  |  |  |  |  | 393 |
| Board of Directors compensation | 2 |  | - | 10 |  |  |  |  |  |  | 10 |
| Accumulated other comprehensive income (loss): |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of unrecognized loss associated with pension plan, net of taxes of $\$ 62$ |  |  |  |  |  |  |  |  |  | 95 | 95 |
| Foreign currency, net of taxes \$41 |  |  |  |  |  |  |  |  |  | 102 | 102 |
| Net income |  |  |  |  |  |  |  | 2,269 |  |  | 2,269 |
| Balance at April 28, 2012 | 59,348 | \$ | 593 | \$293,808 | $\underline{(10,877)}$ | $\underline{\text { (87,977) }}$ | \$ | $(43,679)$ | \$ | $(5,519)$ | \$157,226 |

The accompanying notes are an integral part of the consolidated financial statements.

## CASUAL MALE RETAIL GROUP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)
(Unaudited)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 28, 2012 |  | April 30, 2011 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 2,269 | \$ | 4,208 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 3,694 |  | 3,056 |
| Amortization of deferred gain from sale-leaseback |  | (367) |  | (366) |
| Deferred income taxes, net of valuation allowance |  | 1,588 |  | 192 |
| Stock based compensation expense |  | 393 |  | 304 |
| Issuance of common stock to Board of Directors |  | 10 |  | 9 |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable |  | 433 |  | (68) |
| Inventories |  | $(7,985)$ |  | $(4,686)$ |
| Prepaid expenses |  | $(1,002)$ |  | $(1,542)$ |
| Other assets |  | 13 |  | 38 |
| Accounts payable |  | 2,962 |  | 5,171 |
| Income taxes payable |  | - |  | (137) |
| Accrued expenses and other current liabilities |  | (947) |  | $(3,044)$ |
| Net cash provided by operating activities |  | 1,061 |  | 3,135 |
| Cash flows from investing activities: |  |  |  |  |
| Additions to property and equipment |  | $(5,571)$ |  | $(1,879)$ |
| Proceeds from sales of business |  | 71 |  | - |
| Net cash used for investing activities |  | $(5,500)$ |  | $(1,879)$ |
| Cash flows from financing activities: |  |  |  |  |
| Proceeds from the issuance of common stock under option program |  | - |  | 431 |
| Net cash provided by financing activities |  | - |  | 431 |
| Net change in cash and cash equivalents |  | $(4,439)$ |  | 1,687 |
| Cash and cash equivalents: |  |  |  |  |
| Beginning of the period |  | 10,353 |  | 4,114 |
| End of the period | \$ | 5,914 | \$ | 5,801 |

The accompanying notes are an integral part of the consolidated financial statements.

## CASUAL MALE RETAIL GROUP, INC. Notes to Consolidated Financial Statements

## 1. Basis of Presentation

In the opinion of management of Casual Male Retail Group, Inc., a Delaware corporation (the "Company"), the accompanying unaudited consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial statements. These financial statements do not include all disclosures associated with annual financial statements and, accordingly, should be read in conjunction with the notes to the Company’s audited consolidated financial statements for the fiscal year ended January 28, 2012 included in the Company's Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission on March 16, 2012.

The information set forth in these statements may be subject to normal year-end adjustments. The information reflects all adjustments that, in the opinion of management, are necessary to present fairly the Company's results of operations, financial position and cash flows for the periods indicated. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company's business historically has been seasonal in nature, and the results of the interim periods presented are not necessarily indicative of the results to be expected for the full year.

The Company’s fiscal year is a 52- or 53- week period ending on the Saturday closest to January 31. Fiscal 2012 is a 53-week period ending on February 2 , 2013. Fiscal 2011 was a 52-week period ending on January 28, 2012.

## Segment Information

Through the end of fiscal 2011, the Company managed its business using three operating segments - B\&T Factory Direct ${ }^{T \mathrm{TM}}$, Casual Male XL® and Rochester Clothing. However, with the continued expansion of the DestinationXL® ("DXL ${ }^{\circledR}$ ") store format and the merger of all of the Company's websites into one consolidated site, www.destinationxl.com, which carries merchandise from all three of these business formats, the businesses are now managed using retail and direct, as opposed to the previous store formats.

Effective the first quarter of fiscal 2012, the Company reports its operations as one reportable segment, Big \& Tall Men’s Apparel, which consists of two principal operating segments: its retail business and its direct businesses. The Company considers its operating segments to be similar in terms of economic characteristics, production processes and operations, and have therefore aggregated them into a single reporting segment. The direct operating segment includes the operating results and assets for LivingXL®, ShoesXL® and the Company's International Web Stores, which are immaterial.

## Other Intangibles

At April 28, 2012, the "Casual Male" trademark has a carrying value of $\$ 5.6$ million and is considered a definite-lived asset. The Company is amortizing the remaining carrying value of $\$ 5.6$ million, on an accelerated basis consistent with projected cash flows, over its estimated remaining useful life of seven years.

The Company's "Rochester" trademark is considered an indefinite-lived intangible asset and has a carrying value of $\$ 1.5$ million. During the first three months of fiscal 2012, no event or circumstance occurred which would cause a reduction in the fair value of the Company's reporting units, requiring interim testing of the Company's "Rochester" trademark.

## Fair Value of Financial Instruments

ASC Topic 825, Financial Instruments, requires disclosure of the fair value of certain financial instruments. The carrying amounts for the Company’s long-term debt approximate fair value as the interest rates and terms are substantially similar to those that could be obtained currently for similar instruments. The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable, accrued expenses and short-term borrowings approximate fair value because of the short maturity of these instruments.

ASC Topic 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements.

## Stock-based Compensation

All share-based payments, including grants of employee stock options and restricted stock, are recognized as an expense in the statement of operations based on their fair values and vesting periods. The fair value of stock options is determined using the Black-Scholes valuation model and requires the input of subjective assumptions. These assumptions include estimating the length of time employees will retain their vested stock options before exercising them (the "expected term"), the estimated volatility of the Company's common stock price over the expected term and the number of options that will ultimately not complete their vesting requirements ("forfeitures"). The Company reviews its valuation assumptions at each grant date and, as a result, is likely to change its valuation assumptions used to value employee stock-based awards granted in future periods. The values derived from using the Black-Scholes model are recognized as an expense over the vesting period, net of estimated forfeitures. The estimation of stock-based awards that will ultimately vest requires significant judgment. Actual results, and future changes in estimates, may differ from the Company's current estimates.

For the first three months of fiscal 2012 and fiscal 2011, the Company recognized total stock-based compensation expense of $\$ 0.4$ million and $\$ 0.3$ million, respectively.

The total compensation cost related to non-vested awards not yet recognized as of April 28, 2012 is approximately $\$ 0.8$ million which will be expensed over a weighted average remaining life of 27 months.

## Valuation Assumptions for Stock Options and Restricted Stock

During the first quarter of fiscal 2012, the Company granted stock options to purchase 1,286 shares of common stock. There were no grants of restricted stock during the first quarter of fiscal 2012.

During the first quarter of fiscal 2011, the Company granted 544,661 shares of restricted stock of which 538,661 shares were granted to members of management as a result of the Company achieving certain performance targets pursuant to its Long-Term Incentive Plan ("LTIP") for fiscal 2010. In addition, the Company granted stock options to purchase 76,000 shares of common stock, of which 72,576 stock options were granted as part of the LTIP for fiscal 2010 .

Each restricted share of common stock was assigned a fair value equal to the closing price of the Company's common stock on the date of grant. The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model. The weighted-average grant date fair-value of stock options granted during the first quarter of fiscal 2012 was $\$ 1.17$ per share.

The following assumptions were used for grants for the first quarter of fiscal 2012 and fiscal 2011:

|  | April 28,2012 | April 30, 2011 |
| :--- | :---: | :---: |
|  | $55.0 \%$ | $55.0 \%$ |
| Risk-free interest rate | $0.31 \%$ | $0.60-1.89 \%$ |
| Expected life | 3.0 yrs | $2.5-4.5 \mathrm{yrs}$ |
| Dividend rate | - | - |

Expected volatilities are based on historical volatilities of the Company's common stock; the expected life represents the weighted average period of time that options granted are expected to be outstanding giving consideration to vesting schedules and historical exercise patterns; and the risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding with the expected life of the option.

There were no stock options exercised during the first quarter of fiscal 2012.

## Recently Issued Accounting Pronouncements

The Company has reviewed accounting pronouncements and interpretations thereof that have effective dates during the periods reported and in future periods. The Company believes that the following impending standards may have an impact on its future filings. The applicability of any standard will be evaluated by the Company and is still subject to review by the Company.

In June 2011, the FASB issued ASU No. 2011-05, Comprehensive Income (Topic 220)-Presentation of Comprehensive Income, to make the presentation of items within other comprehensive income ("OCI") more prominent. In December 2011, the FASB issued ASU 2011-12, "Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05". The new standard requires companies to present items of net income, items of OCI and total comprehensive income in one continuous statement or two separate consecutive statements, and companies are no longer allowed to present items of OCI in the statement of stockholders' equity. This new update is effective for interim and annual periods beginning after December 15, 2011. The Company adopted this new standard in the first quarter of fiscal 2012 by including a separate Consolidated Statement of Comprehensive Income. There was no other impact on the Company's financial statements.

## 2. Debt

## Credit Agreement with Bank of America Retail Group, Inc.

The Company has a credit facility with Bank of America, N.A., most recently amended on November 10, 2010 (the "Credit Facility").
The Credit Facility provides for a maximum committed borrowing of $\$ 75$ million, which, pursuant to an accordion feature, may be increased to $\$ 125$ million upon the request of the Company and the agreement of the lender(s) participating in the increase. The Credit Facility includes a sublimit of $\$ 20$ million for commercial and standby letters of credit and a sublimit of up to $\$ 15$ million for Swingline Loans. The maturity date of the Credit Facility is November 10 , 2014.

Borrowings made pursuant to the Credit Facility will bear interest at a rate equal to the base rate (determined as the highest of (a) Bank of America N.A.'s prime rate, (b) the Federal Funds rate plus $0.50 \%$ and (c) the one month LIBOR rate) plus a varying percentage, based on the Company's borrowing base, of $1.00-1.25 \%$ for prime-based borrowings and 2.00-2.25\% for LIBOR-based borrowings. The Company is also subject to an unused line fee. At April 28, 2012, the Company's prime-based interest rate was 4.25\%.

The Company's obligations under the Credit Facility are secured by a lien on all of its assets. The Company is not subject to any financial covenants pursuant to the Credit Facility.

At April 28, 2012, the Company had no borrowings outstanding under the Credit Facility. Outstanding standby letters of credit were $\$ 2.3$ million and documentary letters of credit were $\$ 1.5$ million. Unused excess availability at April 28, 2012 was $\$ 71.2$ million. Average borrowings outstanding under this facility during the first quarter of fiscal 2012 were less than $\$ 150,000$, resulting in an average unused excess availability of approximately $\$ 69.1$ million. The Company's ability to borrow under the Credit Facility is determined using an availability formula based on eligible assets, with increased advance rates based on seasonality.

The fair value of the amount outstanding under the Credit Facility at April 28, 2012 approximated the carrying value.

## 3. Equity

Earnings per Share
The following table provides a reconciliation of the number of shares outstanding for basic and diluted earnings per share:

|  | For the three months ended |  |
| :---: | :---: | :---: |
|  | April 28, 2012 | April 30, 2011 |
| (in thousands) |  |  |
| Common Stock Outstanding |  |  |
| Basic weighted average common shares outstanding | 47,664 | 47,146 |
| Common Stock Equivalents -Stock options and restricted stock | 512 | 884 |
| Diluted weighted average common shares outstanding | 48,176 | 48,030 |

The following potential common stock equivalents were excluded from the computation of diluted earnings per share in each period because the exercise price of such options was greater than the average market price per share of common stock for the respective periods.

|  | For the three months ended |  |
| :---: | :---: | :---: |
|  | April 28, 2012 | April 30, 2011 |
| (in thousands, except exercise prices) |  |  |
| Options | 2,737 | 2,562 |
| Range of exercise prices of such options | \$3.76-\$10.26 | \$4.54-\$10.26 |

The above options, which were outstanding at April 28, 2012, expire from May 1, 2012 to October 31, 2021. Options to purchase 1,074,677 shares of the Company's common stock, with exercise prices ranging from $\$ 3.15$ to $\$ 4.77$ per share, will expire, if not exercised, in fiscal 2012.

## 4. Income Taxes

At April 28, 2012, the Company had total deferred tax assets of approximately $\$ 51.8$ million, with a corresponding valuation allowance of $\$ 3.0$ million. The deferred tax assets include approximately $\$ 22.7$ million of net operating loss carryforwards and approximately $\$ 8.0$ million of deferred gain on sale-leaseback and, to a lesser extent, other book/tax timing differences. As of April 28, 2012, the Company had gross net operating loss carryforwards of $\$ 62.5$ million for federal income tax purposes and $\$ 33.3$ million for state income tax purposes that are available to offset future taxable income through fiscal year 2031. Included in the net operating loss carryforwards for both federal and state income tax is approximately $\$ 10.8$ million relating to stock compensation deductions, the tax benefit from which, if realized, will be credited to additional paid-in capital.

In the first quarter of fiscal 2011, the Company's effective tax rate was reduced from the statutory rate due to the utilization of the Company's fully reserved net operating loss carryforwards. Then in the fourth quarter of fiscal 2011, the Company determined that it was more likely than not that it would be able to realize the benefits of substantially all of its deferred tax assets in the United States. Accordingly, in the fourth quarter of fiscal 2011, the Company recognized an income tax benefit of $\$ 47.8$ million related to the reversal of substantially of the deferred tax valuation allowance. As a result of the valuation allowance being reversed, the Company has returned to a normal tax provision. For the first quarter of fiscal 2012, the Company's effective tax rate was $40.4 \%$ compared to $10.1 \%$ for the first quarter of fiscal 2011.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The charge for taxation is based on the results for the year as adjusted for items that are non-assessable or disallowed. The charge is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date. Pursuant to Topic 740, Income Taxes, the Company will recognize the benefit from a tax position only if it is more likely than not that the position would be sustained upon audit based solely on the technical merits of the tax position. At April 28, 2012, the Company had no material unrecognized tax benefits.

The Company is subject to U.S. federal income tax as well as income tax of multiple state and foreign jurisdictions. The Company has concluded all U.S. federal income tax matters for years through fiscal 1997, with remaining fiscal years subject to income tax examination by federal tax authorities.

The Company's policy is to recognize accrued interest and penalties related to unrecognized tax benefits in its income tax provision. The Company has not accrued or paid interest or penalties which were material to its results of operations for the first quarter of fiscal 2012.

## 5. Closure of European Web Stores

As the Company previously disclosed in its Annual Report on Form 10-K for the fiscal year January 28, 2012, the Company has decided to discontinue its European Direct business. Subsequent to the end of the first quarter of fiscal 2012, the Company provided formal termination notice to its vendor, who provides the web store design, order processing, fulfillment and customer call center services for the Company's European web stores. The Company's European operations have been unprofitable since inception, with net losses of $\$ 2.1$ million, $\$ 2.0$ million, and $\$ 1.5$ million on net sales of $\$ 1.8$ million, $\$ 1.6$ million and $\$ 1.2$ million in the years ended January 28, 2012, January 29, 2011 and January 30, 2010, respectively. The European web stores' operating loss of $\$ 0.2$ million is included in continuing operations for the first quarter of fiscal 2012. Once the European web stores cease to be used, the operating results will be reclassified to discontinued operations.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q constitute "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995. In some cases, forward-looking statements can be identified by the use of forward-looking terminology such as "may," "will," "estimate," "intend," "plan," "continue," "believe," "expect" or "anticipate" or the negatives thereof, variations thereon or similar terminology. The forward-looking statements contained in this Quarterly Report are generally located in the material set forth under the heading "Management’s Discussion and Analysis of Financial Condition and Results of Operations," but may be found in other locations as well. These forward-looking statements generally relate to plans and objectives for future operations and are based upon management's reasonable estimates of future results or trends. The forward-looking statements in this Quarterly Report should not be regarded as a representation by us or any other person that our objectives or plans will be achieved. Numerous factors could cause our actual results to differ materially from such forward-looking statements. We encourage readers to refer to Part I, Item 1A of our Annual Report on Form $10-\mathrm{K}$ for the fiscal year ended January 28, 2012, filed with the Securities and Exchange Commission on March 16, 2012, and Part II, Item 1A of this Quarterly Report which identify certain risks and uncertainties that may have an impact on our future earnings and the direction of our Company.

All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the foregoing. These forward-looking statements speak only as of the date of the document in which they are made. We disclaim any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in our expectations or any change in events, conditions or circumstances in which the forward-looking statement is based.

## BUSINESS SUMMARY

Casual Male Retail Group, Inc. together with our subsidiaries is the largest specialty retailer of big \& tall men’s apparel with retail operations in the United States and London, England and direct businesses throughout the United States, Canada and Europe. We operate under the trade names of Casual Male XL®, Casual Male XL Outlets, DestinationXL®, Rochester Clothing, B\&T Factory Direct ${ }^{\mathrm{TM}}$, ShoesXL® and LivingXL®. At April 28, 2012, we operated 350 Casual Male XL retail stores, 60 Casual Male XL outlet stores, 22 DestinationXL ("DXL®") stores and 13 Rochester Clothing stores. Our direct business includes several catalogs and e-commerce sites which support our brands and product extensions.

Unless the context indicates otherwise, all references to "we," "our," "ours," "us" and "the Company" refer to Casual Male Retail Group, Inc. and our consolidated subsidiaries. We refer to our fiscal years which end on February 2, 2013 and January 28, 2012 as "fiscal 2012" and "fiscal 2011," respectively. Fiscal 2012 is a 53-week period and Fiscal 2011 was a 52-week period,

When discussing sales growth, we refer to the term "comparable sales." Comparable sales for all periods include our retail stores that have been open for at least one full fiscal year together with our e-commerce and catalog sales. Stores that have been remodeled, expanded or re-located during the period are also included in our determination of comparable sales. Our DestinationXL stores are considered relocations and comparable to all the closed stores in each respective market area. We include our direct businesses as part of our calculation of comparable sales since we are a multi-channel retailer, offering our customers convenient alternatives for their shopping. The method of calculating comparable sales varies across the retail industry and, as a result, our calculation of comparable sales is not necessarily comparable to similarly titled measures reported by other companies.

## SEGMENT REPORTING

Through the end of fiscal 2011, we managed our business using three operating segments - B\&T Factory Direct, Casual Male XL and Rochester Clothing. However, with the continued expansion of the DXL store format and our new website, www.destinationxl.com, which we launched in fiscal 2011 and which has merchandise from all three of these business formats, the business is managed using retail and direct, as opposed to the previous store formats.

Effective the first quarter of fiscal 2012, we report our operations as one reportable segment, Big \& Tall Men's Apparel, which consists of our two principal operating segments: retail and direct. We consider our operating segments to be similar in terms of economic characteristic, production processes and operations, and have therefore aggregated them into a single reporting segment.

## RESULTS OF OPERATIONS

## Financial Summary

For the first quarter of fiscal 2012, we were within our expectations with net income of $\$ 2.3$ million, or $\$ 0.05$ per diluted share, compared to net income of $\$ 4.2$ million, or $\$ 0.09$ per diluted in the first quarter of fiscal 2011. Due to the reversal of our tax valuation allowance in the fourth quarter of fiscal 2011, we have returned to a normal tax rate of approximately $40.4 \%$ for the first quarter of fiscal 2012 as compared to only $10.1 \%$ for the first quarter of fiscal 2011. Assuming a normal tax rate for the first quarter of fiscal 2011, adjusted earning per dilutive share would have been $\$ 0.06$ per dilutive share. See "Presentation of Non-GAAP Measures" below for a reconciliation of this non-GAAP measure.

Sales for the first quarter of fiscal 2012 were flat when compared to the first quarter of fiscal 2011. Comparable sales for the first quarter of fiscal 2012 increased $2.0 \%$ over the prior year. Sales growth in the first quarter was slowed by the introduction of our new format catalog which performed poorly and is being redesigned for a re-launch in the fall. Our gross margin improved 80 basis points for the first quarter of fiscal 2012 as compared to the prior year's first quarter. Operating income, for the first quarter of fiscal 2012, decreased $\$ 0.8$ million to $\$ 4.0$ million as compared to $\$ 4.8$ million for the first quarter of fiscal 2011 primarily due to an increase in amortization of $\$ 0.5$ million as a result of our "Casual Male" trademark becoming a definite-lived asset.

From a liquidity perspective, at April 28, 2012, we have $\$ 5.9$ million in cash and cash equivalents, no outstanding debt and total availability under our credit facility of $\$ 71.2$ million.

## DestinationXL

During the first quarter of fiscal 2012, we have opened six DXL® stores, for a total of 22 DXL stores. Twenty of these stores are considered "comparable stores" and had a combined comparable sales increase of $16.3 \%$ for the first quarter of fiscal 2012 when compared to the first quarter of the prior year. For some of these stores that have not reached their one year anniversary, sales are compared to the respective predecessor sales in each market.

For fiscal 2012, we are planning to open a total of 35 DXL stores resulting in approximately 51 DXL stores operating at the end of the year, with at least one store located in most major metropolitan cities across the United States. In that the DXL format offers our customer a far superior shopping experience compared to our existing Casual Male stores, we expect to continue to open 35-40 DXL stores across the country for the next several years, and we expect to have over 200 DXL store locations open by the end of fiscal 2017. By the end of fiscal 2012, the DXL business is expected to be generating approximately $35 \%$ of total sales, and $50 \%$ by the end of fiscal 2013, on an annualized basis.

In the third quarter of fiscal 2011, we launched our DestinationXL website. Similar to our DXL stores, we see significant opportunities in the growth of our direct business by combining all of our existing e-commerce sites into one enhanced website, with state-of-the-art features and best practices. We recognize the importance of "name recognition" in growing an effective DXL business, both in retail stores and direct. One of our key objectives for fiscal 2012 is to increase traffic in both stores and direct. We expect to accomplish this objective by creating more awareness of the DXL brand through the development of effective outreach programs and targeted marketing initiatives using local media as well as digital marketing. In the first quarter of fiscal 2012, we retained a professional advertising agency to develop a DestinationXL brand strategy and a campaign for a more effective and comprehensive approach to expanding our market share.

## Fiscal 2012 Outlook

For fiscal 2012, we expect sales in the range of $\$ 416.5$ to $\$ 423.9$ million, which is based on a comparable sales increase of $4.7 \%$ to $6.6 \%$. This sales increase is driven by the expansion of our DXL stores and by continued growth in our direct businesses.

We expect to improve our gross margin rate by 60 to 100 basis points from fiscal 2011. This increase is based on merchandise margins improving by approximately 50 to 110 basis points with a $\pm 10$ basis point change in occupancy costs. Selling, general and administrative ("SG\&A") costs are planned to increase by approximately $\$ 6.0$ to $\$ 7.4$ million, primarily due to the 53 rd week in fiscal 2012. On a comparable 52 -week period, SG\&A costs are expected to increase $\$ 3.5$ to $\$ 5.0$ million due to additional store payroll and advertising costs associated with our planned DXL store openings and expected bonus accruals. As a percentage of sales, SG\&A expenses are expected to decrease by 30 to 70 basis points.

While operating income is expected to increase by approximately 20 to 110 basis points over fiscal 2011, our earnings for fiscal 2012 are expected to be between $\$ 0.22-\$ 0.27$ per diluted share, primarily due to our return to a normal tax position. As mentioned above, for the past two fiscal years, our deferred tax assets have been fully reserved, which has resulted in a minimal tax provision of approximately $10 \%$. In the fourth quarter of fiscal 2011, we reversed substantially all of our tax valuation allowance. As a result, we have returned to a normal tax provision for fiscal 2012.

For fiscal 2011, our earnings were $\$ 0.89$ per diluted share. However, on a non-GAAP basis, before our trademark impairment, valuation allowance and an adjustment for a normal tax rate of approximately $40.0 \%$, adjusted earnings per diluted share were $\$ 0.19$ per diluted share for fiscal 2011, compared to our forecasted earnings of $\$ 0.22-\$ 0.27$ per diluted share for fiscal 2012. See "Presentation of Non-GAAP Measures" for a reconciliation of this non-GAAP measure.

From a liquidity perspective, we expect cash flow from operating activities of $\$ 45.0$ million, resulting in free cash flow (as defined below under "Presentation of Non-GAAP Measures") of approximately $\$ 10.0$ million. We expect our cash balances to increase to approximately $\$ 20.0$ million by the end of fiscal 2012. Our capital expenditures for fiscal 2012 are expected to be approximately $\$ 35.0$ million. These expenditures will be spent primarily on our planned opening of 35 DXL stores. As we open new DXL stores, we will be closing existing stores in each respective market area. For fiscal 2012, we currently expect to close 70 existing stores.

## Presentation of Non-GAAP Measure

The presentation of non-GAAP "Adjusted Net Income" and "Adjusted Earnings Per Diluted Share" are not measures determined by generally accepted accounting principles ("GAAP") and should not be considered superior to or as a substitute for net income or earnings per diluted share in accordance with GAAP. We believe that these non-GAAP measures are useful as additional means for investors to evaluate our operating results, when reviewed in conjunction with our GAAP financial statements. We believe the inclusion of these non-GAAP measures enhances an investor's understanding of the comparability between different periods in different years. The following table reconciles net income and earning per diluted share, on a GAAP basis, for the first quarter of fiscal 2011 to adjusted net income and adjusted earnings per diluted share, on a non-GAAP basis:


The presentation of non-GAAP free cash flow is not a measure determined by GAAP and should not be considered superior to or as a substitute for net income or cash flows from operating activities or any other measure of performance derived in accordance with GAAP. In addition, all companies do not calculate nonGAAP financial measures in the same manner and, accordingly, "free cash flows" presented in this report may not be comparable to similar measures used by other companies. We calculate free cash flows as cash flow from operating activities, less capital expenditures and discretionary store asset acquisitions. We believe that inclusion of this non-GAAP measure helps investors gain a better understanding of our cash flow performance, especially when comparing such results to previous periods. The following table reconciles our non-GAAP free cash flow measure:

| (in millions) | For the three months ended: | For the 2012 | A | $\text { , } 2011$ | Projected Cash Flow Fiscal 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flow from operating activities | \$ | 1.1 | \$ | 3.1 | \$ | 45.0 |
| Less: Capital expenditures |  | (5.6) |  | (1.9) |  | (35.0) |
| Less: Discretionary store asset Acquisitions, if applicable |  | - |  | - |  | - |
| Free Cash Flow | \$ | (4.5) | \$ | 1.2 | \$ | 10.0 |

In the above discussion under "Fiscal 2012 Outlook", we present "Adjusted Earnings Per Diluted Share" for fiscal 2011 of $\$ 0.19$ per diluted share. This is not a measure determined by generally accepted accounting principles ("GAAP") and should not be considered superior to or as a substitute for net income or earnings per diluted share in accordance with GAAP. We believe that this non-GAAP measure is useful as an additional means for investors to evaluate our operating results, when reviewed in conjunction with our GAAP financial statements. We believe that the inclusion of this non-GAAP measure enhances an investor's understanding of the comparability between different periods in different years. The following table is a reconciliation of earnings per diluted share on a GAAPbasis to adjusted earnings per diluted share on a non-GAAP basis for fiscal 2011:

| Earnings per diluted share, GAAP basis for fiscal 2011 |
| :--- |
| Add: |
| Provision for trademark impairment |
| (\$23.1 million less $\$ 9.1$ million deferred tax benefit) <br> Deduct: <br> Non-recurring reversal of valuation allowance <br> (\$42.5 million) <br> Incremental Income tax provision, assuming effective tax rate of <br> approximately $40.0 \%$ instead of actual 10.0\% effective tax rate |
| Earnings per share, <br> (Fiscal 2011) |
| Adjusted earnings per diluted share, non-GAAP |

## Sales

For the first quarter of fiscal 2012, total sales of $\$ 95.9$ million increased $\$ 0.1$ million from $\$ 95.8$ million for the first quarter of fiscal 2011. Comparable sales for the first quarter increased $2.0 \%$ when compared to the same period of the prior year. On a comparable basis, sales from our retail business increased $3.8 \%$ while our U.S. direct business decreased 3.9\%.

The increase in the retail business of $3.8 \%$ was the result of positive sales among all store formats, specifically our DXL stores and Casual Male XL retail stores. While store traffic for the first quarter of fiscal 2012 was down approximately $1.6 \%$ as compared to the first quarter of fiscal 2011, it was an improvement over the fourth quarter of fiscal 2011 which was down $3.7 \%$ compared to the prior year fourth quarter. Increases in "dollars per customers" and "average unit retail"
contributed to the increase in comparable sales for the quarter. Sales from our direct business were negatively impacted during the first quarter of fiscal 2012 by the poor performance of our new format catalog in March 2012 contributing to an approximate $\$ 1.5$ million loss of sales, or approximately $9 \%$ in direct sales for the first quarter of fiscal 2012. The catalog was the first of its kind and was intended to replace our legacy catalogs. We plan to re-launch a redesigned catalog in early fall. Over the long term, we expect to gradually eliminate our legacy brand catalogs, and move much of our direct channel marketing efforts to digital and use our DXL catalog only for our most ardent direct channel shoppers.

In April 2012, we returned to our traditional catalog format of Casual Male XL, B\&T Factory Direct, and Rochester Big \& Tall, as well as increased our digital marketing efforts and intensified e-mail campaigning, and performance of our direct channel increased $4.6 \%$ for April 2012 as compared to April 2011.

## Gross Profit Margin

For the first quarter of fiscal 2012, our gross margin rate, inclusive of occupancy costs, was $47.7 \%$ as compared to a gross margin rate of $46.9 \%$ for the first quarter of fiscal 2011. The increase of 80 basis points was the result of increased merchandise margins for the first quarter of fiscal 2012 of 90 basis points offset by an increase of 10 basis points in occupancy costs. Our merchandise margin continues to benefit from our improved inventory management and managed markdowns. On a dollar basis, occupancy costs for the first quarter of fiscal 2012 increased less than $1 \%$ when compared to the first quarter of fiscal 2011.

For fiscal 2012, we are planning on continued improvement of 50 to 110 basis points in merchandise margins and that occupancy costs will change by $\pm 10$ basis points, resulting in gross margin rate improvement for fiscal 2012 of 60 to 100 basis points.

## Selling, General and Administrative Expenses

SG\&A expenses for the first quarter of fiscal 2012 were $39.7 \%$ of sales as compared to $38.7 \%$ of sales for the first quarter of fiscal 2011. On a dollar basis, SG\&A expenses increased $\$ 1.0$ million, or $2.6 \%$, for the first quarter of fiscal 2012 as compared to the first quarter of fiscal 2011. This increase is primarily due to an increase in payroll expenses of $\$ 0.8$ million associated with new store openings including pre-opening payroll costs, as well as increased staffing in our global sourcing and store development areas.

While we are expecting our SG\&A expenses to increase by $\$ 6.0$ to $\$ 7.4$ million for fiscal 2012, SG\&A expenses as a percentage of sales is expected to decrease by 30 to 70 basis points. The increase in dollars is primarily related to the 53 rd week in fiscal 2012. On a comparable 52-week period, SG\&A expenses are expected to increase $\$ 3.5$ million to $\$ 5.0$ million due to increased store payroll to support our planned opening of 35 new DXL stores, incremental marketing costs associated with targeting those new stores as well as an accrual for bonuses, which were not achieved in fiscal 2011. Overall, we expect to limit our SG\&A growth rates, except where necessary to support our growth activities or where there are unanticipated costs that are necessary to support our overall activities.

## Depreciation and Amortization

Depreciation and Amortization for the first quarter of fiscal 2012 was $\$ 3.7$ million as compared to $\$ 3.1$ million for the first quarter of fiscal 2011. The primary reason for the increase of $\$ 0.6$ million was due to the amortization of approximately $\$ 0.5$ million associated with our "Casual Male" trademark. In the fourth quarter of fiscal 2011, our "Casual Male" trademark, with a carrying value of $\$ 6.1$ million, was changed to a definite-lived asset which is being amortized on an accelerated basis over its estimated remaining useful life of seven years.

## Interest Expense, Net

Net interest expense was $\$ 0.2$ million and $\$ 0.1$ million for the first quarter of fiscal 2012 and fiscal 2011, respectively. The interest expense for both quarters primarily relates to the unused line fee on our credit facility as a result of having minimal borrowings during each quarter.

## Income Taxes

At April 28, 2012, our total deferred tax assets were approximately $\$ 51.8$ million, with a corresponding valuation allowance of $\$ 3.0$ million. The deferred tax assets include approximately $\$ 22.7$ million of net operating loss carryforwards and approximately $\$ 8.0$ million of deferred gain on our sale-leaseback and, to a lesser extent, other book/tax timing differences.

For the first quarter of fiscal 2011, our effective tax rate was reduced from the statutory rate due to the utilization of our fully reserved net operating loss carryforwards. Then in the fourth quarter of fiscal 2011, we determined that it was more likely than not that we would be able to realize the benefits of substantially all of our deferred tax assets. Accordingly, in the fourth quarter of fiscal 2011, we recognized an income tax benefit of $\$ 47.8$ million related to the reversal of substantially of the deferred tax valuation allowance. As a result of the valuation allowance being reversed, we have returned to a normal tax provision. For the first quarter of fiscal 2012, our effective tax rate was $40.4 \%$ compared to $10.1 \%$ for the first quarter of fiscal 2011.

## Net Income

For the first quarter of fiscal 2012, net income was $\$ 2.3$ million, or $\$ 0.05$ per diluted share, compared to net income of $\$ 4.2$ million, or $\$ 0.09$ per diluted share, for the first quarter of fiscal 2011. The decrease in earnings of $\$ 0.04$ per diluted share is partially due to the increase in income tax provision of approximately $\$ 0.03$ per diluted shares as a result of returning to a normal tax rate in fiscal 2012.

## Inventory

At April 28, 2012, total inventory was $\$ 112.2$ million compared to $\$ 104.2$ million at January 28, 2012 and $\$ 97.6$ million at April 30, 2011.
While inventory dollars increased $15.0 \%$ from April 30 , 2011 as a result of cost increases and shifting product mix, units increased by less than $1 \%$. Unit inventories in branded product have increased by $35 \%$ over the prior year to support the DXL store product assortments.

## SEASONALITY

Historically, and consistent with the retail industry, we have experienced seasonal fluctuations as it relates to our operating income and net income. Traditionally, a significant portion of our operating income and net income is generated in the fourth quarter, as a result of the "Holiday" season.

## LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of liquidity are cash generated from operations and availability under our credit facility, as amended, with Bank of America, N.A ("Credit Facility"). Our current cash needs are primarily for working capital (essentially inventory requirements), capital expenditures and growth initiatives. As discussed below, our capital expenditures for fiscal 2012 are expected to be $\$ 35.0$ million, primarily related to the planned opening of 35 new DestinationXL stores and information technology projects.

We currently believe that our existing cash generated by operations together with our availability under our credit facility will be sufficient within current forecasts for us to meet our foreseeable liquidity requirements. For the first quarter of fiscal 2012, free cash flow, which we define as cash flow from operating activities, less capital expenditures and discretionary store asset acquisitions, if any, decreased by $\$ 5.7$ million to $\$(4.5)$ million from $\$ 1.2$ million for the first quarter of fiscal 2011. This decrease in free cash flow was primarily due to the increase in capital expenditures of $\$ 3.7$ million related to the new store openings. See "Presentation of Non-GAAP Measure" above regarding non-GAAP free cash flow.

The Credit Facility provides for a maximum committed borrowing of $\$ 75$ million, which, pursuant to an accordion feature, may be increased to $\$ 125$ million upon our request and the agreement of the lender(s) participating in the increase. The Credit Facility includes a sublimit of $\$ 20$ million for commercial and standby letters of credit and a sublimit of up to $\$ 15$ million for Swingline Loans. The maturity date of the Credit Facility is November 10, 2014. Our Credit Facility is described in more detail in Note 2 to the Notes to the Consolidated Financial Statements.

We had no borrowings outstanding under the Credit Facility at April 28, 2012. Outstanding standby letters of credit were $\$ 2.3$ million and outstanding documentary letters of credit were $\$ 1.5$ million. The average monthly borrowing outstanding under this facility during the first quarter of fiscal 2012 was less than $\$ 150,000$, resulting in an average unused excess availability of approximately $\$ 69.1$ million. Unused excess availability at April 28,2012 was $\$ 71.2$ million. Our obligations under the Credit Facility are secured by a lien on all of our assets. The facility contains no financial covenants.

## Capital Expenditures

The following table sets forth the open stores and related square footage at April 28, 2012 and April 30, 2011, respectively:

| Store Concept | At April 28, 2012 |  | At April 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Stores | Square Footage | Number of Stores | Square Footage |
| (square footage in thousands) |  |  |  |  |
| Casual Male XL | 410 | 1,443 | 439 | 1,572 |
| DXL | 22 | 224 | 4 | 46 |
| Rochester Clothing | 13 | 118 | 16 | 138 |
| Total Stores | 445 | 1,785 | 459 | 1,756 |

Total cash outlays for capital expenditures for the first quarter of fiscal 2012 and fiscal 2011 were $\$ 5.6$ million and $\$ 1.9$ million, respectively. The capital expenditures incurred in the first quarter of fiscal 2012 were primarily related to the 6 new DXL stores that opened during the first quarter.

For fiscal 2012, our capital expenditures are expected to be approximately $\$ 35.0$ million. The budget includes approximately $\$ 26.8$ million related to the opening of 35 new DestinationXL stores and approximately $\$ 4.6$ million for continued information technology projects, including further web-related enhancements and upgraded planning and allocation software, with the remainder for general overhead projects. In addition, we expect to close approximately 70 existing stores, most of which are in connection with the opening of our new DXL stores.

Store Count
Below is a summary of store openings and closings since January 28, 2012:

|  | Casual Male | DXL | Rochester Clothing | Total stores |
| :---: | :---: | :---: | :---: | :---: |
| At January 28, 2012 | 420 | 16 | 14 | 450 |
| New stores | - | 6 | - | 6 |
| Closed stores | (10) | - | (1) | (11) |
| At April 28, 2012 | 410 | 22 | 13 | 445 |

## CRITICAL ACCOUNTING POLICIES

There have been no material changes to the critical accounting policies and estimates disclosed in our Annual Report on Form 10-K for the year ended January 28, 2012 filed with the SEC on March 16, 2012.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

In the normal course of business, our financial position and results of operations are routinely subject to a variety of risks, including market risk associated with interest rate movements on borrowings and foreign currency fluctuations. We regularly assess these risks and have established policies and business practices to protect against the adverse effects of these and other potential exposures.

## Interest Rates

We utilize cash from operations and from our Credit Facility to fund our working capital needs. Our Credit Facility is not used for trading or speculative purposes. In addition, we have available letters of credit as sources of financing for our working capital requirements. Borrowings under the Credit Facility, which expires November 10, 2014, bear interest at variable rates based on Bank of America’s prime rate or LIBOR. At April 28, 2012, we had no outstanding borrowings. Because our average outstanding borrowings during the first quarter of fiscal 2012 were less than $\$ 150,000$, any increase in interest rates would have been immaterial to the financial results for the first quarter of fiscal 2012.

## Foreign Currency

Our Sears Canada catalog operations conduct business in Canadian dollars and our Rochester Clothing store located in London, England conducts business in British pounds. Our international e-commerce sites conduct business in Euros and British pounds. If the value of the Canadian dollar, British pound or Euro against the U.S. dollar weakens, the revenues and earnings of these operations will be reduced when they are translated or remeasured to U.S. dollars. Also, the value of these assets to U.S. dollars may decline. As of April 28, 2012, sales from our Sears Canada operations, our London Rochester Clothing store and our international e-commerce sites were immaterial to consolidated sales. As such, we believe that movement in foreign currency exchange rates will not have a material adverse affect on our financial position or results of operations.

## Item 4. Controls and Procedures.

## Evaluation of Disclosure Controls and Procedures

As required by Rule 13a-15 under the Exchange Act, our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of April 28, 2012. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of April 28, 2012, our disclosure controls and procedures were effective.

## Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended April 28, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings.

We are subject to various legal proceedings and claims that arise in the ordinary course of business. We recently settled three outstanding California wage and hour class action suits. While all three cases have received preliminary approval from the respective trial court, the settlements are still subject to receiving final approvals by those courts. Management believes that it has sufficiently accrued for such matters and that the resolution of those matters will not have a material adverse impact on our future results of operations or financial position.

## Item 1A. Risk Factors.

There have been no material changes to the risk factors as previously disclosed in Part I, Item 1A ("Risk Factors") of our Annual Report on Form 10K for the year ended January 28, 2012 filed with the SEC on March 16, 2012.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

## Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

Not applicable.

## Item 5. Other Information.

None.

## Item 6. Exhibits.

31.1 Certification of the Chief Executive Officer of the Company pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2 Certification of the Chief Financial Officer of the Company pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended April 28, 2012, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statements of Changes in Stockholders’ Equity, (v) Consolidated Statements of Cash Flows, and (vi) Notes to Consolidated Financial Statements.**

Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CASUAL MALE RETAIL GROUP, INC.
By: /S/ PETER H. STRATTON, JR.
Peter H. Stratton, Jr.
Senior Vice President of Finance, Corporate Controller and Chief Accounting Officer

## CERTIFICATION

## I, David A. Levin, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Casual Male Retail Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION

## I, Dennis R. Hernreich, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Casual Male Retail Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Casual Male Retail Group, Inc. (the "Company") for the period ended April 28, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David A. Levin, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being furnished as an exhibit to the Report pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the SarbanesOxley Act of 2002, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except to the extent that the Company specifically incorporates this certification by reference.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Casual Male Retail Group, Inc. (the "Company") for the period ended April 28, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Dennis R. Hernreich, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being furnished as an exhibit to the Report pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the SarbanesOxley Act of 2002, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except to the extent that the Company specifically incorporates this certification by reference.

# /s/ DENNIS R. HERNREICH 

Dennis R. Hernreich
Chief Financial Officer
A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

