# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE

 SECURITIES EXCHANGE ACT OF 1934Date of Report (Date of earliest event reported): April 7, 2005

0-15898
(Commission File Number)

## CASUAL MALE RETAIL GROUP, INC. <br> (Exact name of registrant as specified in its charter)

Delaware<br>(State of Incorporation)

555 Turnpike Street, Canton, Massachusetts 02021
(Address of registrant's principal executive office)
(781) 828-9300
(Registrant's telephone number)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 7.01 - Regulation FD Disclosure

Casual Male Retail Group, Inc. (the "Company") is scheduled to present at the Sidoti \& Company, LLC, Ninth Annual New York Emerging Growth Institutional Investor Forum on April 7, 2005. A copy of the slides to be presented are attached to this report as Exhibit 99.1, which slide presentation is incorporated by reference herein.

The slide presentation contained in the exhibit includes statements intended as "forward-looking statements," which are subject to the cautionary statement about forward-looking statements set forth in the exhibit. The slide presentation is being furnished, not filed, pursuant to Regulation FD. Accordingly, the slide presentation will not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the slide presentation is not intended to, and does not, constitute a determination or admission by the Company that the information in the slide presentation is material or complete, or that investors should consider this information before making an investment decision with respect to the Company.

## ITEM 9.01-FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits

| Exhibit No. | $\frac{\text { Description }}{\text { Presentation dated April 4, } 2005}$ 99.1 |
| :--- | :--- |

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CASUAL MALE RETAIL GROUP, INC.

By: /S/ DENNIS R. HERNREICH

Name: Dennis R. Hernreich<br>Title: Executive Vice President and Chief Financial Officer



## The CMRG Story

- Undisputed leader within a $\$ 6$ billion men's specialty big \& tall apparel arena
- Dominant player within specialty big \& tall space with 65\% market share
- Increased opportunity to consolidate a fragmented market by focused merchandising initiatives and advanced marketing techniques
- Focused growth \& profitability for Casual Male Big \& tall and Rochester Big \& Tall Businesses.


## Business Overview

- Casual Male Big \& Tall and Rochester Clothing are the nation's largest specialty retailers of big \& tall clothing with 522 stores in 44 states and UK
- A highly fragmented marketplace combined with rapidly growing big \& tall population creates opportunity for store growth to 600-700 stores

Casual Male
BIGCTALL


## Comp Store Trend



## Traffic Counts



## Internet Sales by Month



## Multi-Channel



## Email File Growth Rate Comparison 2003-2005



## Store Catalog Sales



## Customer Sales by Channel

| Retail Only | $\$ 155.46$ |
| :--- | :--- |
| Catalog Only | $\$ 190.61$ |
| E-commerce Only | $\$ 161.74$ |
| Retail \& Catalog | $\$ 429.60$ |
| Retail \& E-commerce | $\$ 450.19$ |
| Catalog \& E-commerce | $\$ 443.78$ |
| Retail \& Catalog \& E-commerce | $\$ 706.62$ |



Recent Catalog Performance



# Rochester Big \& Tall Transaction 

- 21 U.S. stores; 1 in London
- Total revenue \$65.0M
- Average sales per store
- Average retail price per item

| $\$ 2.3 M$ | vs | CM $\$ 650,000$ |
| :--- | :--- | :--- |
| $\$ 100$ | vs | CM $\$ 30$ |
| $\$ 400$ | vs | CM $\$ 75$ |
| 7,500 sq. ft. | vs | CM 3,500 sq. ft |

- Audited EBIDTA of $\$ 3.3 \mathrm{M}$


## Benefits to CMRG

- Combined entities give CMRG 65\% market share of specialty retail sector
- Not a turn around - accretive to earnings in year one
- Synergies will increase gross margin, reduce overhead costs (warehouse, administration, insurance, etc.)
- Comparable multi-channel opportunities to Casual Male
- Internet/catalog over 20\% of sales in less than 3 years
- Store growth opportunities
- Underserved markets
- Growth of 5-7 stores/yr
- International opportunities


## Balance Sheet Refinancing

## Post- RBT Acquisition and Levi's and Ecko Sales 3rd Qtr, 2004

|  | 3rd Quarter, 2004 |  |  |  | Post- RBT Acquisition and Levi Sale Year-end 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Debt Balance | Annualized Interest |  | Average Rate | Average Debt Balance | Annualized Interest |  | Average Rate |
| 5\% due 2007 | \$ 7.60 | \$ | 0.38 | 5.0\% | \$ 7.60 | \$ | 0.38 | 5.0\% |
| 9\% Mortgage Note | \$ 10.10 | \$ | 0.91 | 9.0\% | \$ 10.10 | \$ | 0.91 | 9.0\% |
| Credit Facility | \$ 35.80 | \$ | 1.58 | 4.4\% | \$ 20.00 | \$ | 0.88 | 4.4\% |
| Term Loan | \$ | \$ | - |  | \$ 7.50 | \$ | 0.56 | 7.5\% |
| New Sr. Sub. Convert. | \$ 100.00 | \$ | 5.00 | 5.0\% | \$ 100.00 | \$ | 5.00 | 5.0\% |
|  | \$ 153.50 | \$ |  | 5.1\% | \$ 145.20 | \$ |  | 5.3\% |

## Forward - Looking Statement

Any remarks that we make today about future expectations, plans and prospects for Casual Male Retail Group, Inc. which are not historical facts, are forward-looking statements that involve risks and uncertainties. For a discussion of such risks and uncertainties, which could cause the Company's actual results to differ from those contained in the forward-looking statements, please read the section entitled "Forward-Looking Statements" in the Company's most recent Form 10-K and Form 10-Q and the Form 8-K filed on April 14, 2004 with the Securities and Exchange Commission.

# Casual Male Retail Group 

555 Turnpike Street Canton, MA 02021
(781) 828-9300 x 2004
clinsky@cmal.com

